### **CORPORATE PROFILE**



# **Corporate Facts**

Trade Name: SANYO DENKI CO., LTD

Stock Listing: Tokyo Stock Exchange

Established : August 1927

Incorporation: December 1936

Headquarters: Tokyo - Japan

Capital :\$ 95,45 million (as of Mar. 2009)

Annual Sales: \$ 472 million (as of Mar. 2009)

Exchange rate: \$1 = 104 Yen

CEO/President & COO: Shigeo Yamamoto

Number of Employees:

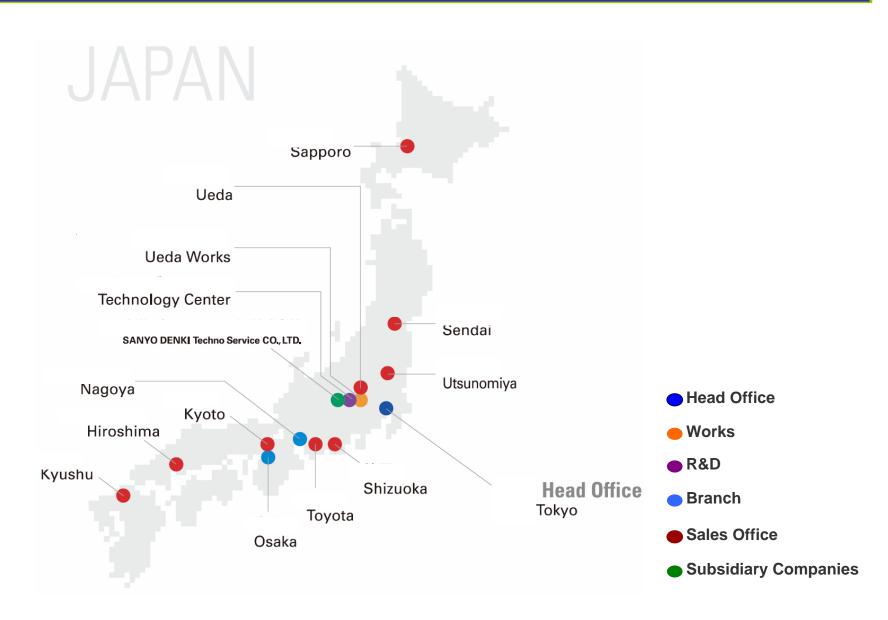
Sanyo Denki Co., Ltd. 1,405 Sanyo Denki Group 2,308

Business Outline: Developing, manufacturing and distributing

fan motors, stepping systems, servo systems, power supply equipment and control systems.

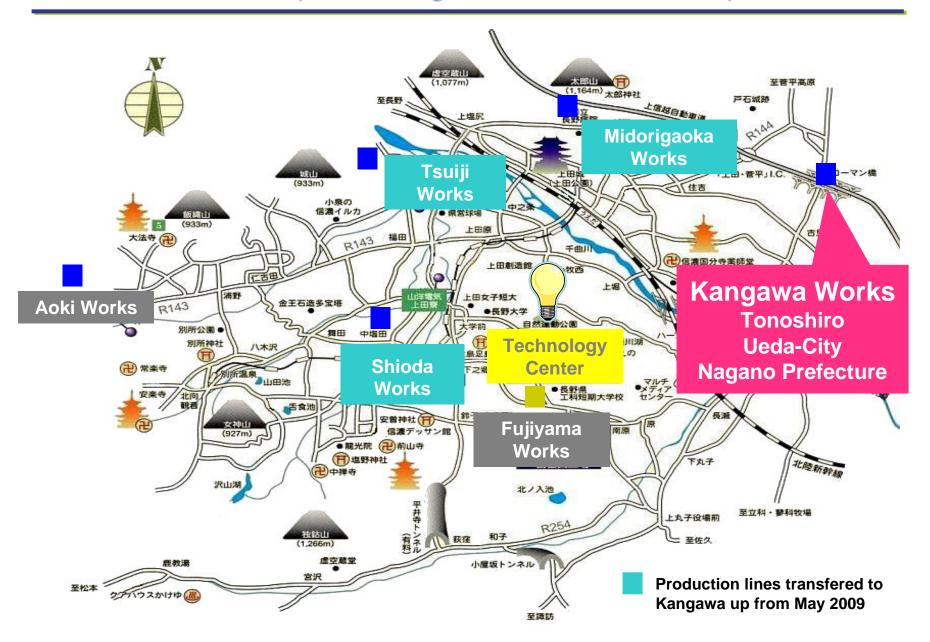


# Sales Network (Japan)



## Production sites in Ueda City

Houden industrial park - Nagano Prefecture - Japan

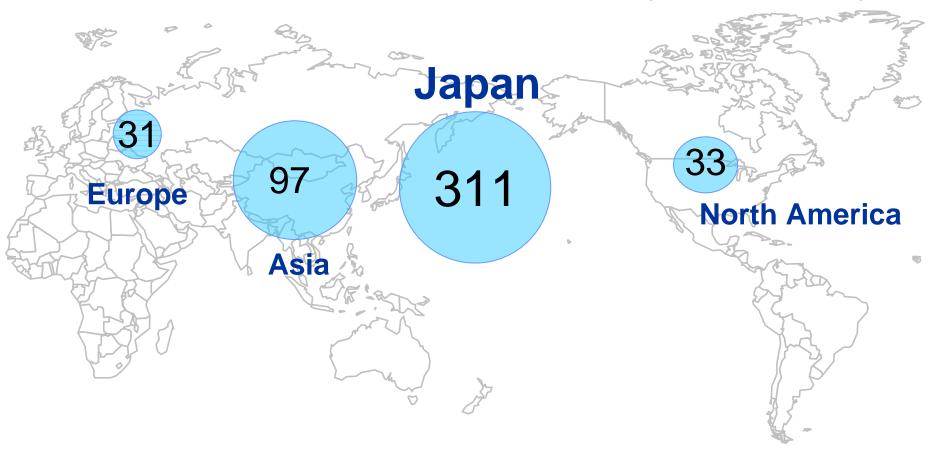


# Sales Network (Overseas)

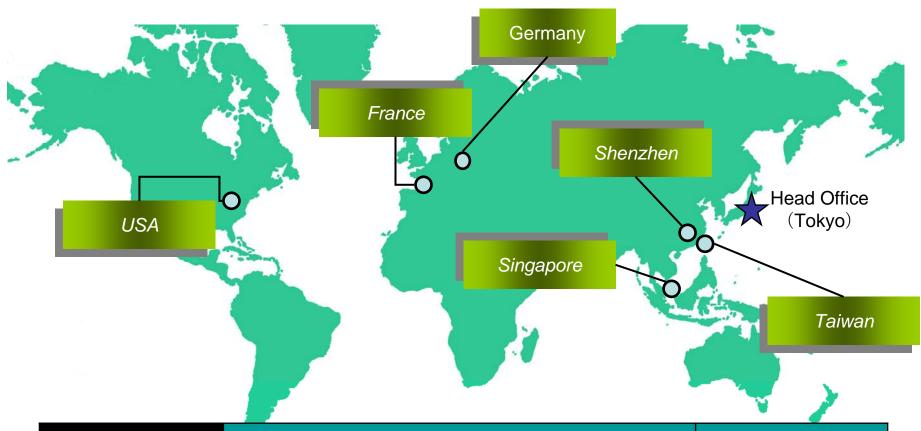


## Total: \$472 million

(as of March.2009)



# After-Sales Technical Service Office



USA/Detroit	SANYO DENKI AMERICA, INC. Techno Service Center	TEL 1-734-525-1806
France/Paris	SANYO DENKI EUROPE SA.	TEL 33-1-48-63-26-61
Germany	SANYO DENKI GERMANY GmbH	TEL 49-6196-76113-0
Shenzhen	SANYO DENKI Techno Service (Shenzhen) Co., Ltd.	TEL 86-755-8342-5095
Taiwan	SANYO DENKI Techno Service CO. LTD TAIWAN BRANCH	TEL 886-2-2523-3881
Singapore	SANYO DENKI Techno Service (S) PTE. LTD.	TEL 65-6777-5201

### The 3 Core Technology

Technology for protecting the global environment

地球環境を 守るための技術

SANYO DENKI

Technology for protecting people's health and safety

人の健康と安全を 守るための技術 Technology for using new energy sources and saving energy

新しいエネルギーの活用と 省エネルギーのための技術

# **SANYO DENKI 6 Domains**

Business area manufacturing medical and nursing related equipment to contribute to human health.

#### Information

A wide business area ranging from computers and communications equipment, including its peripheral hardware, to information industries and communication services.

#### **Environment**

Business area promoting environmental protection and manufacturing equipment to preserve the global environment.

Medical

#### Industry

Business areas related to the automation of industrial machinery in general, including machine tools and robots.

#### В

Cooling systems
San Ace

SANUPS

ervo systems

SANMOTION

Business areas aiming to produce and convert electric power, save energy, and use new energy sources.

Energy

#### Home

Business area manufacturing equipment for homeautomation and better living.

## Overview of San Ace division

### Cooling System Division

Sanyo Denki is the oldest manufacturer of motor fans for cooling electric equipment in Japan. Currently we have over 500 types of AC-DC fans that meet a variety of customer needs.

All fans are equiped with 2 Ball







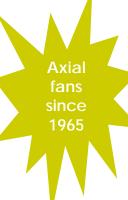
Silent Fans



Oil-Proof Fans



Splash-Proof Fans





Long-Life Fans



**Cooling Fan Unit** 



AC Cooling Fans



**Blowers** 



CPU Cooling Fans

cooler since 1994

**Liquid Cooling System** 

## Overview of SANMOTION division

### Servo System Division

#### Most compact servo motors worldwide

#### Customization on request







DC Servo System

Linear Servo System

#### Large range of steppers + encoders









**Stepping System** 



**Motion Controller** 

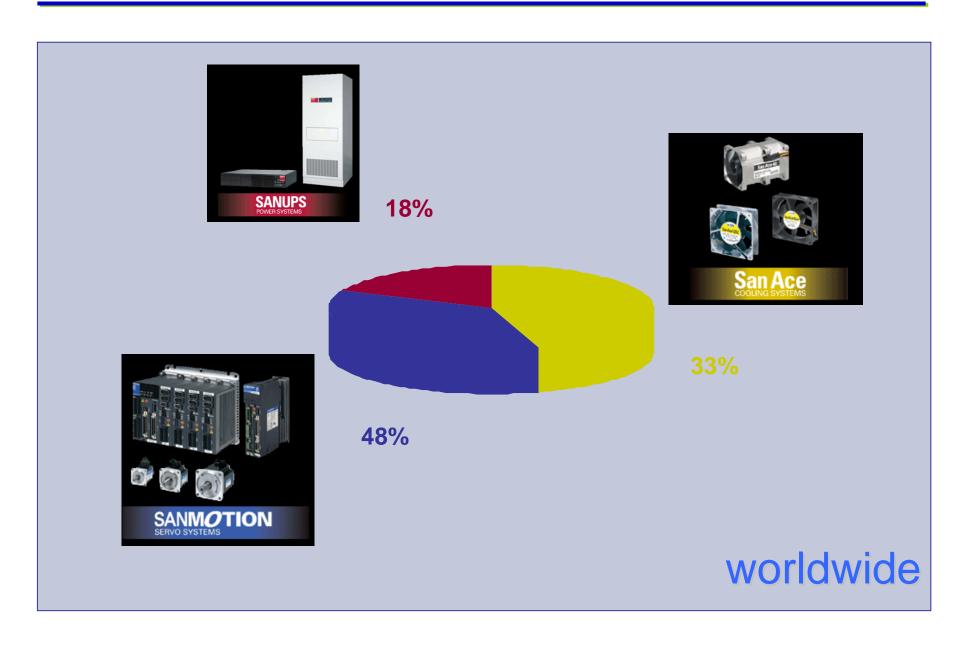
## Overview of **SANUPS** divisions

### **Power System Division**

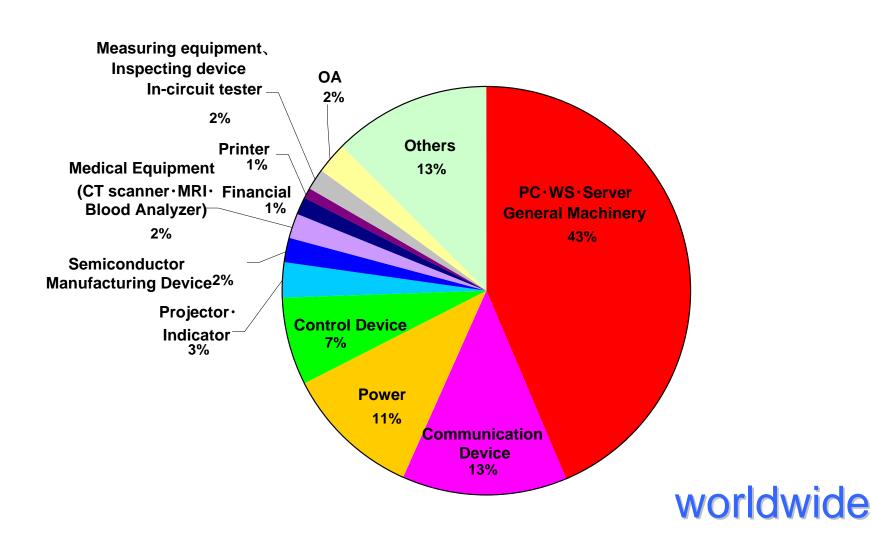
This product prevents PCs and LAN terminals from eliminating data or causing trouble of power supply. It keeps providing stable power uninterruptedly.



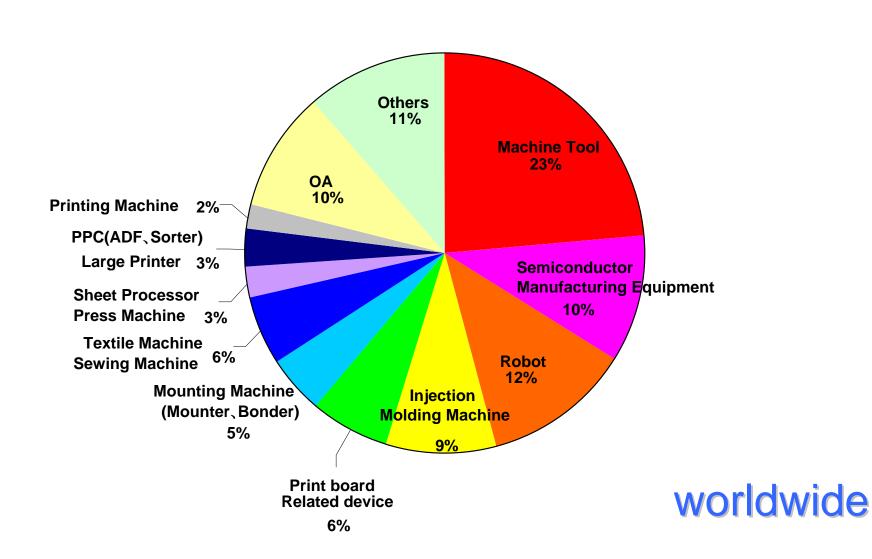
# Turnover by product range



# San Ace turnover by Application



# SANMOTION turnover by Application SANYODENKI



## Research & Development

# Technology Center (1997~)



Research, development, and design work are carried out by engineers at the Technology Center (Total number of employees: 280), using the most advanced CAD/CAM systems.



Acoustic radio wave anechoic chamber RF anechoic chamber and a noise-measurement

RF anechoic chamber and a noise-measurement anechoic chamber

音響電波無響室 (電波暗室・騒音測定用無響室)



Laboratories 実験室



Large laboratory 大型実験室



Design rooms 設計室

## **Production Sites**

### Kangawa Works







67000m2

ISO: November 2009

- ■AC Servo motors
- Stepping motors
- Linear motors
- **■Induction motors**

### **Aoki Works**



21187m2 ISO 9001 / ISO 14001

- ■AC Servo driver
- **■DC Servo driver**
- **■**Stepping driver

### **Production Sites**

### Fujiyama Works



### **Subic Works**



ISO9001 & ISO14001

### 86,260m<sup>2</sup>

- Cooling fan : AC, DC, Blowers, CPU
- **UPS**
- **■**Power Conditioner
- Generator
- **■**Monitoring units

### 43,000 m<sup>2</sup>

- Cooling fan : AC, DC,
- **Blowers, CPU**
- **■**Stepping motor
- **UPS**

### **Production Volume**

#### **UNIT / MONTH**

# SANMOTION

- Stepping motor (220 K)
- AC Servomotor (15,8 K)
- DC Servomotor (5,3 K)
- + Driver (10,8 K)

# San Ace

- DC FAN (1100 K)
- AC FAN (20 K)
- Blower (10 K)
- CPU Cooler (6 K)

## SANYO DENKI EUROPE



Location: Villepinte (93) near Paris & Roissy

CDG airport - France

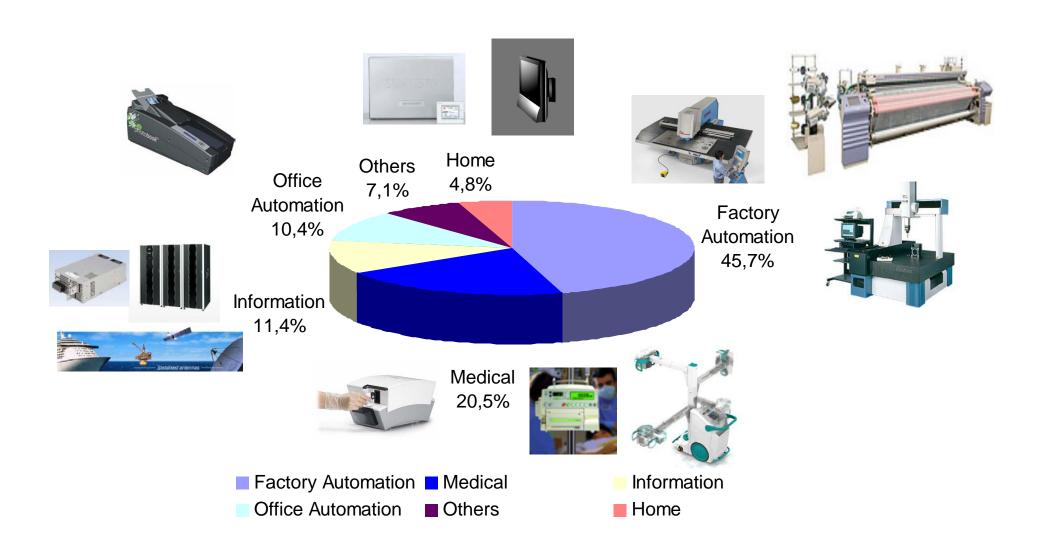
Creation: December 1988

Turnover: 17 Million Euros (2008)

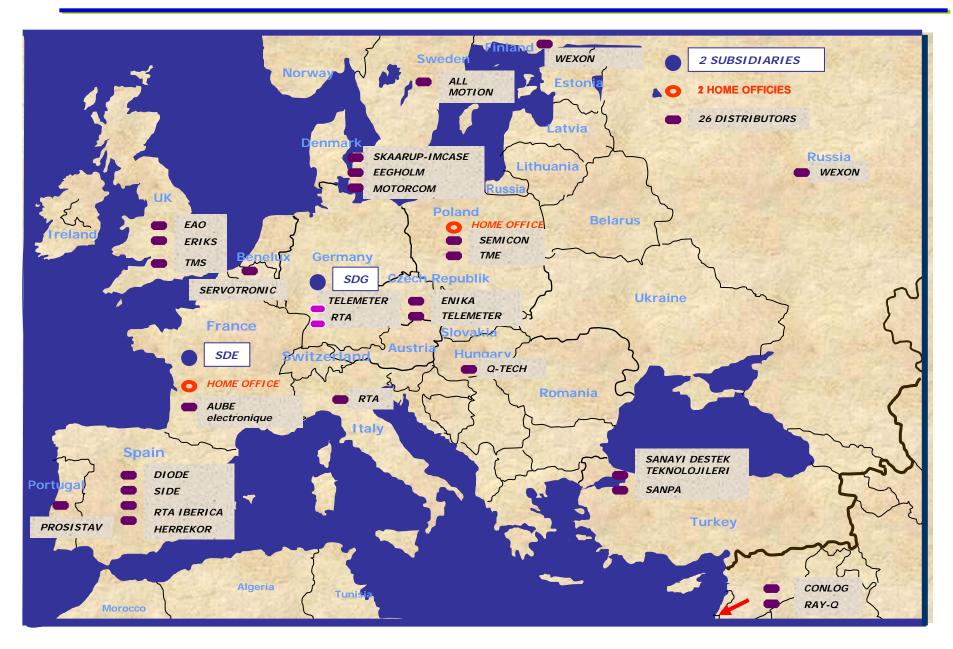
CEO: Eric Bonnet

Sanyo Denki Europe: 24 Employees

# Turnover per application in Europe



# SALES NETWORK WIDENING





Thank You